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Agenda

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Wednesday, October 22, 2008

13:45 - 14:00

Refreshment Break

Refreshments are available in the foyer of Salon Escorial Norte, first floor.

14:00 - 16:00

Concurrent Sessions

We will be holding two concurrent sessions; delegates will be asked to attend their preferred session.

- Double Taxation Treaties Seminar, presented by Dennis Petri, UHY Advisors (Salon Villahermosa)
- Demonstration of audit platform software used by US & UK (Salon Escorial Norte)

These courses are optional and there is no additional fee.

16:00 - 17:30

New members' orientation (Salon Escorial Norte)

This session is an introduction to UHY and is intended for all new UHY member firms that have joined in the last year. It is also open to any new partners at existing members or those who feel they need to know more about how UHY operates. Topics covered will include: an overview of our history and how we are organised; how to participate in the UHY community; how UHY can help your firm e.g. marketing materials; policies and procedures; finance and referrals; branding.

17:00 - 18:00

Registration

Please collect your meeting papers from the UHY hospitality desk located outside Salon Albeniz, ground floor.

Social Programme - evening

18:30 - 22:30

Welcome cocktail and dinner in Real Café Bernabeu

UHY Fay & Co has organised a welcoming dinner at the spectacular Real Café Bernabeu, which is a truly unique meeting point where food lovers can savour sophisticated cuisine whilst enjoying exclusive views of the worldwide renowned stadium. A tour of the stadium is included and guests will also be able to buy Real Madrid's official merchandise from the shop that will be opened for this special occasion.

To see the venue click here:
www.realcafebernabeu.es/en/

Buses will depart from the hotel at 18:00.

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Thursday, October 23, 2008

7:00 - 10:00

Breakfast

Breakfast is served in Salon Villahermosa (first floor). Breakfast is included in your room rate.

9:00 - 9:30

Coffee available in meeting room foyer

Refreshments are available in the foyer of Salon Albeniz, ground floor. The main session will be held in Salon Albeniz.

9:30 - 9:40

Introduction

By John Wolfgang, UHY Chairman.

9:40 - 9:50

Welcome

Welcome by our host Joseph Fay from UHY Fay & Co.

9:50 - 13:35

Globalisation of Business - panel discussion

09:50 to 10:05 Introductions by Bernard Fay, UHY Fay & Co.
Panel moderator: Mr. Mario Carranza, General Manager, Andalusian Association of Family Owned Business

10:05 to 10:35 Mr. Ignacio Osborne, Managing Director, Grupo Osborne

10:35 to 11:05 **London's AIM Stock Exchange**

11:05 to 11:35 **Refreshments in the meeting room foyer**

11:35 to 12:05 Telefonica International, Speaker TBC

12:05 to 12:35 **Doing business in China**

12:35 to 13:05 Mr. Antonio Garrigues, Chairman, Garrigues Lawyers

13:05 to 13:35 Open Forum, moderated by Mr. Mario Carranza, General Manager, Andalusian Association of Family Owned Business

13:35 - 15:00

Lunch in Salon Villahermosa, first floor.

15:00 - 17:00

Concurrent sessions

We will be holding two concurrent sessions; delegates will be asked to attend their preferred session.

- Practice Management - Presented by Ladislav Hornan, UHY Hacker Young
- Audit Papers Best Practices

Social Programme - day time

9:30 - 15:30

Accompanying Persons - City Tour

English guided tour to Madrid's Golden Triangle:

Three of the most important art galleries in the world are a ten-minute walk away from each other in the centre of Madrid. Madrid's Golden Triangle contains the Prado Museum, the Reina Sofia Museum and the Thyssen-Bornemisza Museum.

- Prado Museum, which is one of the most complete art galleries in the world, displaying extraordinary works by Velázquez, Goya and El Greco
- Reina Sofia Art Center which is home to Picasso's Guernica, together with many other pieces by the artist, and offers a comprehensive selection of art from 19th to 21st centuries, featuring artists such as Miró, Kandinsky, Dalí, Tápies and Antonio López.
- Thyssen Museum which displays fascinating pieces dating from the Gothic and Renaissance periods right up to the works of Hopper, Bacon and Freud.

A bus will depart from the hotel lobby at 9:30am.

Social Programme - evening

19:00 - 23:00

Dinner at El Corral de la Pachea Restaurant

Our venue for dinner is El Corral de la Pachea, a must visit location in Madrid where you can enjoy the best of flamenco.

A genuine and long-established flamenco venue that has hosted over the years some of the greatest flamenco artists and has had many national and international celebrities as its guests. You will be delighted by the vivacious singers, guitarists and dancers. You will be tempted to join in and dance!

To see the venue click here:
www.corraldelapachea.com

Please meet in the hotel lobby to be ready for departure by bus at 7:00pm. Buses will be departing the venue at approx. 11:00pm to return to the hotel.

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Friday, October 24, 2008

7:00 - 10:00

Breakfast

Breakfast is available in Salon Villahermosa, first floor. Breakfast is included in the room rate.

8:45 - 9:15

Coffee available in meeting room foyer

9:15 - 9:20


Introduction

Introduction from John Wolfgang, UHY Chairman.



- 9:20 - 9:25 **Administration**
Presented by James Vrac, UHY Executive Director.
- 9:25 - 10:15 **New member presentations**
Board directors will give presentations on members that have joined since the last AGM.
- 10:15 - 10:45 **The New UHY Intranet**
Presented by James Vrac
- 10:30 - 11:00 **Refreshments in the meeting room foyer**
- 11:15 - 12:15 **Business Development/Marketing**
Finding the business - case studies of how business development managers go about their tasks; this session will include the speakers' perspectives on the benefits and outcomes of having staff dedicated to these tasks.
- 12:15 - 12:55 **International Client Management**
After winning the business, planning for it - case studies on how international assignments can be organised effectively and coordinated worldwide, from tender through to successful service delivery, specifically from the perspectives of audit and tax specialists.
- 12:55 - 13:15 **Best Practices; The UHY referrals process**
Explaining the UHY referrals ethos and process.
Presented by Ladislav Hornan
- 13:15 - 14:30 **Lunch in Salon Villahermosa, first floor.**
- 14:30 - 15:15 **Regional Meetings**

Breakout groups for:
- Asia-Pacific Region
 - Americas Region
 - Europe, Middle East & Africa Region
- 15:15 - 15:45 **Refreshments in the meeting room foyer**
- 15:45 - 16:00 **Report on regional meetings**
- 16:00 - 16:15 **Membership Quality WG update**
Presented by Vibeke During Jensen, Membership Quality WG Chair
- 16:15 - 16:30 **UHY Forum**
Presentation by the winner of the 2008 UHY Forum.

Social Programme - day time

- 9:30 - 15:30 **Accompanying Persons - Guided tour**  
- English guided tour to include:
- Habsburg's Madrid, an area of Madrid built during the Austrian rule, where you can visit palaces, churches and convents from this era.
 - A two hour sightseeing tour of the city taking in the main historic sights including Puerta del Sol, The Cibeles, Gran Via, El Retiro and Plaza de Toros (Bull Ring) among others.
- Please meet in the hotel lobby for departure by bus at 9:30am.

Social Programme - evening

- 19:00 - 23:00 **Gala Dinner at Teatro Real**  
- The gala dinner will be held at the Royal Theatre of Madrid, one of the most important Opera Houses in Spain, frequently visited by the Royal Family. Located in the Plaza de Orient, just in front of the Royal Palace, the Royal Theatre was built in 1850 and it is one of the most emblematic buildings in the city.
- To take a look at the venue click on the link below:
<http://arturocantoblanco.addhocserver.com/restaurantes/teatro-real-de-madrid>
- Please meet in the hotel lobby for departure by bus at 7:00pm. Buses will depart the venue at 11:00pm to return to the hotel.


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Saturday, October 25, 2008

- 7:00 - 10:00 **Breakfast**
Breakfast is available in Salon Villahermosa, first floor. Breakfast is included in the room rate.



- 8:30 - 9:00 **Coffee available in meeting room foyer**
- 9:00 - 10:30 **Members Forum**
Progress report from Chairman and Board Directors, including Working Group Updates.
- 10:30 - 11:00 **Refreshments in meeting room foyer**
- 11:00 - 11:45 **Annual General Meeting (AGM)**
- 11:45 - 11:55 **2009 Annual Meeting - Santiago, Chile**
By Juan Marin Hernández, UHY Macro Consultores
- 11:55 - 12:00 **Wrap-Up**
By John Wolfgang and Bernard Fay

Social Programme - day time

- 12:00 - 13:30 **Closing Lunch**  
Optional closing buffet lunch for members and their accompanying persons to be served in the Salon Villahermosa, first floor. There is an additional charge for accompanying persons to attend.

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